



Experience the Value of Inventory Optimization

Inventory Planning for SAP® Business One

SAP® Certified
SAP Business One Integration

Valogix Inventory Planning and Optimization Solutions Save Time , Money, and Effort - the fast and easy way to reduce costs and improve revenues -

Valogix provides automated planning tools that improve your inventory investment and reduce the amount of time required to maintain proper inventory levels. By automatically forecasting, replenishing, and optimizing you can manage your inventory more efficiently; and meet the demands of customers and suppliers at lower costs. Valogix works hand-in-hand with SAP Business One.

SAP Business One delivers a unified picture of up-to-the-minute business information allowing users to achieve new levels of control and profitable growth. SAP Business One provides real-time access to integrated financial, operational, and sales management information. The Inventory module contains the key data that Valogix uses to create both a strategic and operational inventory plan.

Valogix delivers ready to use solutions that install quickly, are very easy to use, and provide you with a high rate of return. If you answer yes to any of the following questions, Valogix can help:

What are your inventory goals and objectives? Do you want to:

- Reduce inventory by 20% or more?
- Reduce expediting and emergency shipments by 35% or more?
- Improve productivity by reducing planning time by 60% or more?
- Control replenishment spending by 15% or more?
- Improve customer satisfaction by having the right items available when your customers want them?
- Generate more sales and do cross-selling and up-selling?

According to Pat Erley of the Chassis Shop, “Valogix is easy to use and their support staff has been incredible.” Prior to implementing the solution set, the Chassis Shop performed much of their inventory planning by the “seat of their pants.”

“With the advanced planning capabilities of Valogix, we now get good information about what we should stock to ensure we have the right inventory to meet our customers’ requirements without over-investing.”

Key Features

Dynamic System Keeps You Current

- ◆ System adapts automatically as business conditions change
- ◆ Alerts warn you of potential problems before they happen
- ◆ Excess and Inactive inventory are immediately identified
- ◆ Get instant access to stock levels in all locations

VALOGIX® ADAPT Technology (Analytical - Dynamic - Adaptive - Predictive)

- ◆ Proprietary algorithms for pinpoint accuracy
- ◆ Optimization reduces costs, improves turns, and increases service
- ◆ Replenishment planning is optimized for better asset and spend control

No More Manual Computations

- ◆ Demand Forecast
- ◆ Replenishment Plan
- ◆ Stocking Levels
- ◆ Replenishment Quantities



Robust Planning Solutions for Different Needs

VALOGIX[®] Inventory Planner SE - for single location finished goods inventory planning

VALOGIX[®] Parts Planner SE - for single location aftermarket service parts and MRO parts planning, includes reverse logistics capabilities.

VALOGIX[®] MultiLink - for multi-location inventory planning of all finished goods, aftermarket service parts, and MRO inventories, includes reverse logistics capabilities.

Valogix Solutions Include

- Built-in auto scheduler for data import and process runs
- Business intelligence information for strategic long range planning
- Direct link to Excel for rapid data export
- Monthly performance tracking shows progress against goals
- Eliminates need to use the static min/max type replenishment process
- Closed-loop interface to SAP Business One—exports data from SAP and sends back order into the Purchasing module.



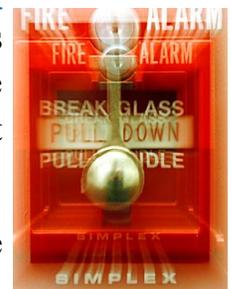
Major Capabilities in all Valogix Solutions

System Alerts

Alerts are like a watch-dog. They evaluate the data and business parameters that runs the system. If Valogix solutions detect a potential problem, a message pinpoints the exception and creates an alert. This way, you can concentrate on those issues that may cause you to miss a goal, objective or customer order.

Valogix solutions are based on Management by Exception principles and manage the rest of the inventory automatically. Alerts help to refine the planning process and system parameters.

Alerts help to prioritize workloads as they focus you on what is most important to your business and your customers. They help you save time, money, and effort.



Inventory Optimization

One of the key capabilities is the ability to optimize your current and future inventory requirements. The program pin points inconsistencies and exceptions to the business requirements needing attention. This information allows for corrective action to be taken to meet needs while minimizing inventory investment.

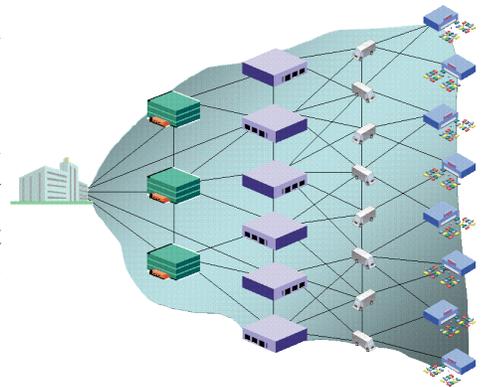
Inventory reductions of over 20% or more are achievable.



Multi-Echelon Inventory Planning

VALOGIX[®] Visual Network Directory shows all locations and the items stocked. You can see the History rollup information through all the levels or you can see the 12 month rolling forecast.

View your stocking location network quickly and easily with VALOGIX Visual Network. This visual directory shows supply relationships and guides the Valogix program in replenishment planning. Adjust warehouse supply information easily without IT or additional programming support.



Automated Forecasting

Valogix forecasting gives you the forward visibility you need to manage your inventory. The automated forecasting engine effectively handles slow, random demand items. It's easy to make a manual change to the forecast. Just change the number in any month and the system will automatically plan for the change you made while retaining the original value for future use if you decide to revert to the system-generated forecast.

Forecasting is just one component Valogix solutions use to generate the dynamic Stocking Quantity.

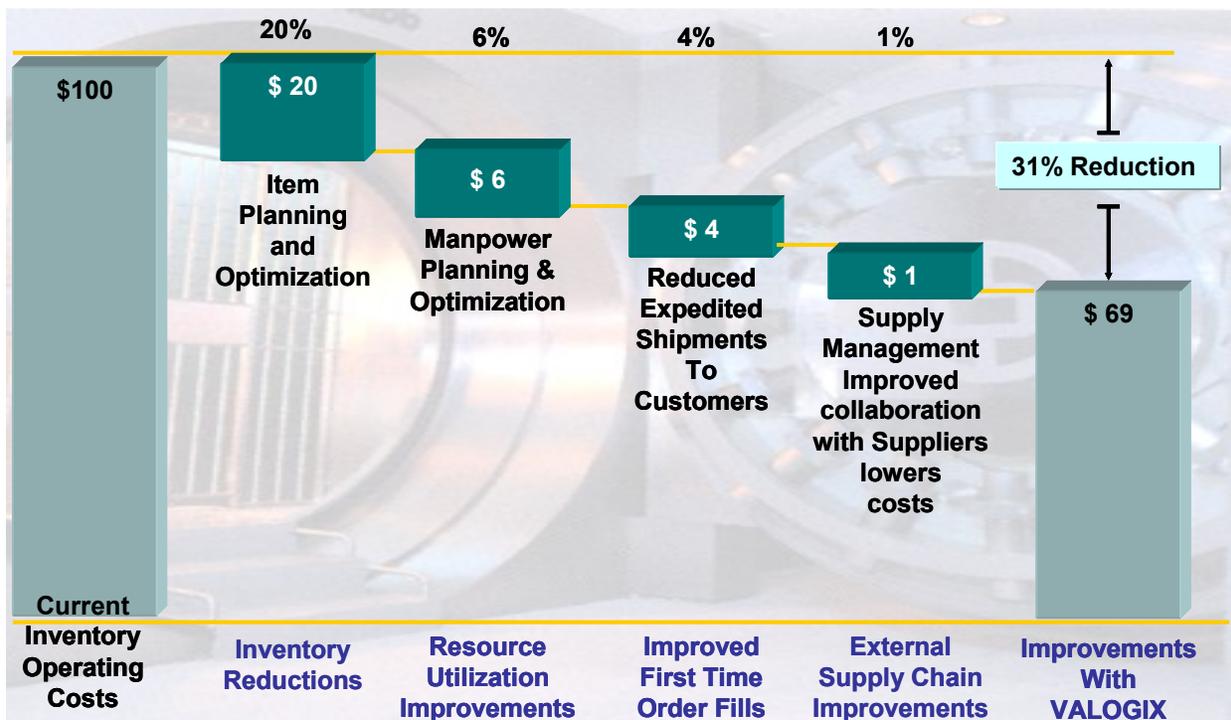


Best of all everything is in one solution, no extra modules to buy, install and maintain

Valogix solutions help you meet customer demand without over-investing. Immediately after installation, our advanced algorithms compare your current inventory mix and investment to the Valogix recommended inventory investment. Excess and Inactive inventory are identified for your review along with all current Open Orders which could result in an even greater excess inventory. This information is displayed in an easy to use manner and provides you with the ability to reduce the investment needed to meet customer demand—all within minutes.

Valogix Delivers Value

The chart below is a representation of the type of savings potential achievable with Valogix solutions. In addition to productivity gains and cost reductions, are increased revenues from satisfying your cus-



The Bottom Line—Valogix Generates Positive Cash Flow

If you are not using Valogix solutions, you are missing the opportunity to free up cash. For example, based on an inventory value of \$1,000,000 and an average inventory reduction of approximately 31%, as much as \$310,000 in positive cash flow can be realized.

Why wait? Contact Valogix for a free VALOGIX® Productivity Calculator or product demonstration today.

For more than 20 years, Valogix professionals have helped companies all over the world achieve dramatic results.

Contact Valogix today and experience the power of value-based inventory planning.

Call: 518-450-0309 or Email us at: salesinfo@valogix.com or visit our web site: www.valogix.com